

FIRM PROFILE

www.spnadvisors.com

About Us

SPN Advisors was founded with a mission to assist clients in achieving their business endeavours. With substantial experience and consistent long-term relationships, our firm prides itself on providing the highest level of professional relationships and innovative solutions. We are a part of a group that has a rich experience of more than 65 years in supporting our clients' growth with top-level advisory and business-impacting results.

Practicing a devoted client service and following a top-notch corporate culture, we believe in delivering accurate, relevant and timely information to the decision-makers using industry expertise. With a diversified portfolio, our firm provides professional services related to Risk Advisory, Tax Advisory, Corporate Advisory, Litigation Support and Outsourcing to a wide range of Clients.

At SPN Advisors, we work as an integrated team of professionals who adopt a client-centric approach that works on a deep understanding of your business. Our mission is to provide maximum value to our clients by demonstrating a sense of sincerity, integrity, and innovation in our work.

Mission Statement

“We aspire to achieve “Total Client Satisfaction”, and be a leading professional and socially responsible firm, known for its prompt services, fairness, integrity and diligence.”

Commitment for Quality Services

We aim at providing prompt, consistent and quality services to our clients, and strive to support our services with the highest level of professionalism and efficiency. Upholding the highest level of professional ethics with commitment to quality is our belief, for which we have built up a network of dedicated professionals in each field of service that we offer.

Services We Offer

- Direct & Indirect Taxes
- Foreign Investment Consulting
- Transaction Advisory
- Valuations
- Employee Stock Option
- Corporate Finance
- Legal Services
- Litigation Support
- Company Law & Secretarial

1. Direct & Indirect Taxes

Taxation plays an important part in the entire operations of an organization as well as an individual. Continuous development and increasing complexities in the economic environment leads legislators to bring rapid changes in tax laws. Our young and dynamic team provides a full range of services in the field of taxation to assist our clients by analyzing and advising on major developments in the taxation regime occurring periodically and their effect on businesses. We provide the following services in this area:

Corporate Taxation:

- Tax consultancy and advisory
- Tax Compliances
- Formation of trusts and succession planning
- Search & seizure matters
- Advisory in Tax planning opportunities
- Conducting due diligence reviews and health check

Indirect Taxation:

- GST advisory
- Reconciliation and refunds
- Transaction tax
- Due diligence reviews
- Retainership service including filing of periodic returns and advisory services.

International Taxation:

- Transfer Pricing advisory, compliance & documentation
- Advisory on cross border transactions
- Tax structuring and re-structuring for International groups
- Advice on double taxation treaties and foreign tax systems/implications
- Compliance: Non-residents, Expatriate & Foreign Companies
- Obtaining lower withholding certificates

2. Foreign Investment Consulting

Advise on:

- FDI related issues as applicable to particular industry, product or business in India
- Entity with regard to structure for investing in India – Co, LLP, Trust, etc.
- Selection of Instrument i.e. Equity or Preference Shares or Debt
- Compliances under various statutes (including Exchange Control laws)
- Obtaining approvals under FEMA from the Reserve Bank of India (RBI)
- Assistance in compounding of offence under Exchange control laws

We offer our services to foreign companies to start business in India. We facilitate foreign investment structuring, and mode of investment suitable to their specific requirements for the purpose of investment in India.

3. Transaction Advisory

Advise on:

- Acquisitions, Takeover, Merger, Demerger etc.
- Hive-offs
- Consolidation

With underlying objective of

- Improving Valuation
- Market Focus
- Group Reorganization / Restructuring
- Strategic Partnership /Alliance
- Optimum Utilisation of Surplus Assets
- Eliminating Non Performing Assets
- Fund Raising in Identified Business Verticals
- Unlocking Shareholder Value

The constantly changing market dynamics makes it imperative for businesses to have inorganic growth as an important business strategy. We provide end-to-end advisory services to enable businesses to achieve their Growth / Merger & Acquisition objectives.

4. Valuation

Advise on:

- Business Valuation
- Acquisition & Investment Valuation
- M&A Valuation and Swap Ratio
- ESOP Valuation
- Tax Valuation
- Non Resident Valuations (FDI & ODI)
- Asset Valuation
- Intangibles Valuation
- Valuation for Regulatory Reporting
- Property, Plant & Equipment Valuation
- Build/ Review of Financial Models

Our strategic valuation services include advise to Senior Management, Boards of Directors, Shareholders and Promoters in evaluating transactions and doing valuation for acquisition or divestment opportunities, including mergers, de-mergers, joint ventures etc.

5. Employee Stock Option

Advise on:

- Advising on right ESOP Plan
- Preparation & Implementation of ESOP Scheme
- Execution of Trust Deed for holding shares
- Secretarial compliances on ESOP rollout
- ESOP Valuation
- Maintaining MIS of options vested & exercised
- Advising on disclosure of ESOP in Annual Report
- Employees Training
- Preparing ESOP Dossier for employees
- Maintaining employee help desk
- Advisory on various aspects of ESOP – FEMA (overseas employees), Contractual Law, Stamp Duty, Income Tax, Accounting, etc.

Our service covers the entire life cycle of ESOPs including Conceptualization, Design, Documentation, Management, Compliance and Reporting.

6. Corporate Finance

Scope Includes:

- Private Equity/ Venture Capital Funds
- Strategic Investors
- Domestic Debt Syndication
- Structured Finance
- External Commercial Borrowings

We advise/ assist in the entire chain:

- Business Assessment
- Potential Investors
- Information Memorandum
- Business Negotiations
- Transaction Structuring & Closure
- Fund Raising

Our services aim at providing optimum commercial structures for diverse business interests/ objectives.

7. Legal Services

Drafting and Documentation on:

- Commercial Agreements
- Joint Venture, Share Purchase and Acquisition Agreements
- IPR Assignment and License Agreements
- Review and assistance in documentation from regulatory angle

Drafting and Documentation on:

- Advisory on legal/ regulatory implications of a particular transaction, business model etc.
- Undertaking Regulatory Compliance/ Corporate Compliance and its Management
- Advisory on other regulatory environment impacting business

8. Litigation Support

Our litigation experts are professionals with profound experience in helping you with your case.

We provide an array of services which includes:

- Assistance in representation before various authorities, appellate forums and Courts
- Assistance and representation in relation to the Advance Rulings
- Preparation and representation of appeals and petitions before High Court and Supreme Court of India

9. Company Law & Secretarial

Scope Includes:

- Assessment of the impact of “The Companies Act 2013” and Comparison of existing & erstwhile provisions.
- Formation of Indian and Offshore Companies, Limited Liability Partnerships, setting up Liaison offices, Branch offices, Project offices, and Joint Ventures.
- Assistance in compliance with Company Law requirements like maintenance of statutory and statistical records
- Review of Company Structure like Board Composition, Capital Structure etc., based on “The Companies Act 2013”.
- Consultancy / opinion on any issue pertaining to Corporate Law

Company Law Consultancy Services are designed to serve Legal and Compliance requirement of all Companies regardless of their size who are regulated by “The Companies Act 2013”.

Whom We Serve

- Pharmaceuticals
- Chemicals
- Telecommunications
- Power Sector
- Real Estate
- Infrastructure
- Travel, Tourism & Leisure
- Software & Information
- Shipping Companies
- Retailing & Distribution
- Foreign companies having subsidiary in India
- Non- Resident Indians
- Manufacturing Companies
- Export Houses
- Consultancy & Service Industry
- Trading Organisations
- Non Profit Organizations

Team

Mr. Manoj Nagrath



Mr. Manoj Nagrath enrolled as a member of the Institute of Chartered Accountants of India in 1983. He has a rich experience of over 35 years in almost every facet of the practice relating to Direct Tax, Assurance, Transactions & Corporate Advisory, Accounting, Compliances and Arbitration. He has performed a wide range of assignments in the above areas including joint venture consulting, planning for corporates and non-residents, structuring/ re-structuring of businesses in India, strategic and business consulting, due diligence, business acquisitions and has appeared before various regulatory authorities.

Mrs. Madhu Nagrath



Having pursued her LLB from Campus Law Centre, Delhi University, Madhu enrolled as an Advocate in the Delhi Bar Council in 1985. She has handled innumerable matters related with corporate and allied laws. With substantial commercial expertise, she has been providing practical and professional assistance on contractual issues covering diverse areas of business. Her experience enables her to provide legal advice which is not only creative and effective, but which at all times is delivered keeping the best interests of the client in mind.

Mr. Varun Nagrath





Varun Nagrath is a Partner in the Firm and brings in a progressive and enthusiastic approach to client service. A lawyer by profession, he has over 7 years of professional experience during which he has represented both individual and corporate clients before the Delhi High Court, District Courts and various Tribunals. He has also gained rich experience in Taxation Advisory, Valuations, Due Diligence, and Transaction Advisory. He is a dedicated professional, who strives, at all times, to ensure that clients receive expeditious solution which meets their specific requirements.


He was previously associated with Ernst and Young as a part of their Taxation department and has also worked under eminent Seniors Lawyers in the Delhi High Court and Supreme Court of India.


Varun graduated from Delhi University with a degree in B.com (Hons.). He pursued his LL.B from Jindal Global Law School and thereafter completed his LL.M during which he was nominated to attend various legal conferences and seminars across Europe.

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